



**WHSR / TSA SENIOR INDUSTRY FORUM SERIES:
OFFICE OF SECURITY CAPABILITIES ENGAGEMENT GROUP**

**EFFECTIVE & EFFICIENT DEPLOYMENT FOCUS GROUP
MEETING REPORT
December 9, 2013**

The Washington Homeland Security Roundtable (WHSR) hosted the fifth TSA Office of Security Capabilities (OSC) Effective and Efficient Deployment Focus Group meeting on December 9, 2013. Participants consisted of representatives from Industry, WHSR, and TSA.

The Industry lead kicked off the meeting with a review of the key objectives and agenda. An action item from the last meeting was to meet with an OEM to discuss their perspective on the group discussion topics. A key focus was availability of OEM staff to install, uninstall, test, and move Technology Screening Equipment (TSE).

For this meeting, the objective was to:

- Determine top causes for increased deployment costs and recommendations for more effective/efficient deployments
- Determine airport deployment successes/challenges and lessons learned/recommendations from these
- Collaborate with OEM representatives to determine deployment efficiencies/effectiveness



Industry feedback was that to improve deployment efficiency, it would be helpful if OEMs received requirements with more advance notice. This would help them put together the necessary manufacturer processes to deliver equipment in a timely manner. Although this is an admirable goal, it would have to be accomplished in a way that maintains fairness in competition. TSA would need to make sure they appropriately publish procurement sensitive information, by working with Acquisitions.

Another aspect of the challenge of efficient deployment is keeping costs down. OEMs have done a great job of reducing prices by using just-in-time methodology rather than storing everything in warehouses. However, this has some trade-offs since TSA products are generally very specialized, so production time is longer.

Since different parts of the discussion came back to acquisition planning, the group agreed to investigate if Acquisitions would participate in the next meeting. Another potential topic for the future is to see if a member of the Reliability and Service Life or Test & Evaluation group would be willing to come and share their group progress and crossover challenges that are relevant to Deployment as well.

The next meeting is scheduled for January 24, 2014.